

2026 – Vendor Rules and Regulations

HAVASU BALLOON FESTIVAL AND FAIR

JANUARY 22 – 25, 2026

LIABILITY INDEMNITY: Vendor covenants to protect, defend, hold harmless and indemnify the Havasu Balloon Festival and Fair, Inc., and Arizona State Parks & Trails, its directors, officers, agents, employees and members, from and against any and all expenses, claims, actions, liabilities, attorney's fee, damages and losses of any kind whatsoever, actual or alleged, resulting from or connected with the participation as a vendor at the Havasu Balloon Festival and Fair (HBFF). The Havasu Balloon Festival and Fair, Inc. shall not be liable for any loss or damage to any merchandise or personal property in or about the vendor's booth space, regardless of the cause of such loss or damage. The physical address of the event is 699 London Bridge Road, Lake Havasu City, AZ 86403

FESTIVAL DATES, HOURS OF OPERATION AND VENDOR COMMITTEE CONTACT

January	22,	2025	Thursday	Noon – 9:00pm	You may reach the HBFF Vendor Committee online at: HBFFvendors@gmail.com
January	23,	2025	Friday	6:00am - 9:00pm	
January	24,	2025	Saturday	6:00am - 9:00pm	The event HELP Line Phone numbers are: 928-505-2440 and 877-505-2440
January	25,	2025	Sunday	6:00am - 3:30pm	

INSURANCE / LICENSE / PERMIT REQUIREMENTS - MANDATORY AND ENFORCED PRIOR TO EVENT

1. The following should be listed as an additional insured:
 - a. Havasu Balloon Festival and Fair, Inc., PO Box 4564, Lake Havasu City, AZ 86405, as the Certificate Holder
 - b. Arizona State Parks, 699 London Bridge Road, Lake Havasu City, AZ 86403

The Limits are General Liability \$1,000,000 each occurrence / \$2,000,000 General Aggregate

MAIL OR EMAIL TO: HBFFvendorInsurance@gmail.com

1. **City Business License:** During the festival, each vendor must display either their current Lake Havasu City Business License or Temporary Special Event Business License in their booth space (the city will be checking on this). You can apply to obtain your Permanent or Temporary Business License at: <https://www.lhcaz.gov/business-license>.
2. **Sales Tax License:** All festival vendors are required to hold a current Arizona Sales Tax (Resale) License. More information on the Sales Tax License can be found at <http://www.azdor.gov> or call 602-255-2060.
3. **Health Permit:** All food vendors must also be in possession of a current Mohave County Health Permit. More information on County Health Permits can be found at <http://www.co.mohave.az.us> or call 928-757-0901.
4. **Fire Department Permit:** Tents in excess of 200 sq. ft. and canopies in excess of 400 sq. ft. are required to obtain a Lake Havasu City Fire Department permit for a fee. More information on the Fire Department Permit can be found by calling 928-453-3313
5. The above requirements are your responsibility. Failure to comply with the above requirements will result in removal from the venue and no refund will be made if cited.

BOOTH SETUP AND TEARDOWN

6. **Setup:** Vendors will be provided a time slot (between 9:00am and 3:00pm) in advance of their arrival at the event grounds on Wednesday January 8th for setup. These slots will be 30 minutes in length and start at 9:00am. We ask that you plan to arrive to pick up your registration packet within the 30-minute period assigned. We will have escorts available to take you to your site and answer any questions you may have. Slot assignments are based on size of booth, electrical needs, and location. By assigning this way, we can hopefully avoid multiple vendors within a given area attempting to setup at the same time. Because of safety concerns, motor homes, long trailers or 5th wheels will not be allowed on the festival site without prior written consent by HBFF. If you arrive later than your slot, we will attempt to place you after those in the current time slot have been positioned. We will not ask adjacent vendors to move for late comers. Please be considerate of other vendors who are already set up. Vendors must provide any ground cover required to avoid damage to the grounds and remove same at the conclusion of the event. Grease or burn marks will not be tolerated and will result in forfeit of deposit or additional assessment of damages.

Tear-down: Vendors may begin tear-down no sooner than 3:30 P.M. on Sunday, January 25, 2026. VENDORS MUST BE OFF the FESTIVAL AREA BY 11:00 AM ON JANUARY 26, 2026. Labor for setup and tear-down is the responsibility of the vendor and is not provided by the HBFF. Those who do not comply with this policy may not be allowed to participate in future festivals.

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All food vendors are responsible for their cleanup and leaving the festival grounds clean. Dumping of grease or charcoal and/or hot ashes in festival disposal containers or on the festival grounds is prohibited. Boxes must be broken down and all trash must be taken to the dumpsters located outside the vendor entrance. Removal of their grease or any charcoal and/or ashes from Food Vendor's booth sites will be inspected before cleared to receive any booth deposits.

7. **Power:** We will do everything we can to make sure your power is up and running during event hours; however, power is provided by generators at the event which can come with complications, so please be patient and ready for possible outages during the first hour as everyone turns on their appliances. Electrical power is limited to 110v/15amp for non-food vendors and will only be available for non-food vendors from 7:30am until 7:00pm. Food vendors will have power 24 hours for refrigerated items. You must supply your own cords and connectors (120v, 15 amp, 3-wire cord connector, straight blade with U ground). **Food Vendors:** a limited number of 220v/50-amp outlets are available on a first come, first served basis. You must supply your own cords and connectors to match our NEMA 14-50 R 4-wire receptacle rated at 125/250v, which is standard electric range type of receptacle. The **Havasu Balloon Festival and Fair, Inc., will not have any cords and/or connectors available.** If you apply for a 220v/50-amp outlet and the available spots are sold out, we will notify you upon receipt of your application. Please note: 220v/50 amp is only available in the food court area. The number of 110v/15 amp or 220v/50-amp outlets you purchase will determine how many outlets you may use. This event will have zero tolerance for vendors who attempt to use more electrical outlets than what they paid for. If you use electricity during the event without paying, we are left without any choice but to fine you and disconnect your power source.
8. **Water / Ice:** Limited water will be available onsite. Dumping of wastewater inside the event area will not be permitted. It will be each vendor's responsibility to haul in their own fresh water and dispose of their wastewater at the appropriate dump site. Ice will be available in the immediate area for purchase.
9. **Trash:** Each vendor is responsible for the removal and disposal of all materials, litter (including cigarette butts), garbage, including boxes, (broken down) and signs. The HBFF will provide dumpsters for this purpose.
10. **Booths:** **All vendors must have weights for any canopies in use.** Please ensure that *all four corners* of your canopy have weights of at least **50 lbs** attached. NO stakes are allowed in the asphalt. If high winds develop, all vendors must take action to minimize damage and risk to attendees. Vendors agree to see that their booth is staffed with sufficient people during the scheduled hours of the festival. There will be no live animals brought onto the festival grounds at any time with the exception of animals trained and used for medical reasons or law enforcement (specifically service animals as defined in the Americans with Disabilities Act). Vendor acknowledges that it is unlawful to leave unattended pets inside a vehicle. Vendors will not bring onto the festival grounds any alcoholic beverages. Booth sharing is not allowed. All vendors need to purchase their own booth spaces and obtain their own business licenses. Vendors sharing booths will not be asked to participate in future festivals. The use of any sound devices must be a conversational level not to interfere with neighboring vendors. The HBFF Committee expects our vendors to be respectful of other vendors, volunteers, State employees and dignitaries, as well as our citizens and guests enjoying the festival. Anyone behaving in a rude or unprofessional manner will not be asked to participate in future festivals.
11. **Parking / Admission:** Each vendor will be provided one hang tag to allow only one vehicle to park in a special lot. Vendors will be allowed to drive behind their booth between 5:00am and 8:00am in the morning to unload merchandise for the day and return at closing time to secure their merchandise for the night. There is no overnight parking permitted at the festival site. Overnight parking is permitted in designated RV Parks only. There will be NO FREE RV parking. The fee is \$140.00 for six (6) nights starting on Tuesday the 7th through Monday the 13th, first come, first served as we have limited spaces available. Each vendor will be allotted two free admission wristbands per each 10' width of space paid (e.g., a 30' space would receive 6 wristbands) good for the duration of the event.
12. **Security:** Security will be on site but will not be provided for individual booths. If you leave your merchandise overnight at the festival site, you will be doing so at your own risk.
13. **Contact Information:** All vendors must *provide a phone number that will allow for 24-hour emergency contact.* This may be a local number answered 24 hours a day, or a cell phone number that will be answered in the local area. Corporate and 800 numbers do not meet this requirement.

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Lake Havasu Fire Rules



LAKE HAVASU CITY FIRE DEPARTMENT
Fire Prevention Bureau 2330 McCulloch Blvd. N.
Lake Havasu City, AZ 86403
(928) 855-1141 FAX (928) 453-3312 www.lhcaz.gov



The Lake Havasu City Fire Department would like to welcome you as a participant in this special event.

If you are new to our city, we hope your visit is very enjoyable; previous visitors, we welcome you back.

The Lake Havasu City Fire Department's Fire Prevention Bureau will conduct fire inspections for all concessions and enforce fire protection standards for all events. Inspections will be conducted to verify that all participants in the event have met the required standards. All concessions and exhibits will be inspected on or before opening day. Those exhibits and concessions, which do not meet the minimum fire safety standards on the day of inspection, will be required to comply prior to conducting business.

The following is a list of requirements that the fire inspectors will be checking for:

1. Minimum of one (1) fire extinguisher with a minimum rating of 2A10BC, with an approved service tag that reflects a current inspection date within the last twelve months, shall be required for each concession using any type of open flame device. All others shall have an extinguisher accessible within 75' travel distance of their location.
2. Multi-plug connections, frayed/broken electrical extension cords, or cords with less than 12-gauge wiring are prohibited.
3. All L.P.G. tanks shall be secured with a small chain or other approved device.
4. Cooking that requires the use of a deep fat fryer(s) shall provide a minimum of one Class K portable fire extinguisher. Class K extinguishers shall be a minimum of 1.5 gallons in capacity.
5. Portable generators shall not be used inside a closed tent and placed approximately 10 ft. from the tent, canopy, or portable booth. (A fixed unit on a trailer is exempt.)
6. Cooking that produces sparks or grease-laden vapors shall not be performed inside trucks, trailers, booths, tents, or canopies unless an approved suppression system is provided. Suppression system shall have a service tag dated within 6 months from time of inspection.
7. All cooking devices shall be in good working condition. All cooking equipment shall be restricted to UL approved commercial cooking appliances only.
8. All cooking devices shall be on a flat stable surface.
9. If wood, charcoal or any other type of approved solid burning material is utilized, the material shall be stored away from any combustible material and usage shall be confined to a cooking container designed for such use/material. Hot material shall be disposed of in a proper container designed for the hot material. Hot material shall not be stored near combustible material. There shall be a method in place to prevent any combustible material from coming in direct contact with the discarded hot material.
10. Tents in excess of 200 sq. ft. and canopies in excess of 400 sq. ft. are required to obtain a permit for a fee of \$76. A current flame-retardant certificate is required per NFPA 701.

NOTE: Application for permit may be obtained by calling (928) 855-1141 or the form is available online at www.lhcaz.gov. Please remember that the Lake Havasu City Fire Department's primary concern is your safety. If you have any questions, please call the Lake Havasu Fire Prevention Bureau at (928) 855-1141.

Respectfully,
Nathan Adler
Fire Marshal

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Vendor Application - Please fill out all sections

GENERAL FESTIVAL INFORMATION

Festival Dates & Hours:

Wed Jan 21, 2025 9:00am - 4:00p setup only
 Thurs Jan 22, 2025 Noon to 9:00pm
 Fri Jan 23, 2025 6:00am to 9:00pm
 Sat Jan 24, 2025 6:00am to 9:00pm
 Sun Jan 25, 2025 6:00am to 3:30pm

Vendor Contact:

Vendor Committee
 PO Box 4564, Lake Havasu City, AZ 86405
HBFFvendors@gmail.com
 Event help: 928-505-2440/877-505-2440

Event Location:

Lake Havasu State Park
 Windsor 4
 699 London Bridge Rd.
 Lake Havasu City, AZ 86403

VENDOR INFORMATION

Business Name: _____
 Name (Last/First): _____
 Mailing Address: _____
 City/State/Zip: _____
TPT Number _____

Contact Phone #: _____
Email Address: _____
 24hr Emergency Phone # During Event: _____
 Yes ___ No ___ Share my information with other promoters
Existing LHC Business License #: _____
 Existing LHC Business License renewal date _____

CLASSIFICATIONS

Not for Profit: Charities with a designated IRS nonprofit Status

Arts & Craft Vendors: Who Hand-Make, create, assemble or manufacture at least 70% of the finished product.

LOCAL Arts & Craft Vendors: Same as above and must have a verifiable Lake Havasu City address to purchase.

Commercial: Retail, advertising and non-handmade items. **Food:** Vendors who make fresh food onsite.

****Please list all items being sold:** _____

EXHIBIT BOOTH SPACE OPTIONS (Prices are for full 3-day event)

Electricity: None needed Number of 110/15 amp plugs @ \$90 _____ Number of 220/50 amps @ \$175 ea _____

10' wide: Commercial Booth \$450	<input type="checkbox"/>	Food Booth: \$450	<input type="checkbox"/>	Arts/Crafts: \$300	<input type="checkbox"/>	Nonprofit: \$50	<input type="checkbox"/>
20' wide: Commercial Booth \$600	<input type="checkbox"/>	Food Booth: \$650	<input type="checkbox"/>	Arts/Crafts: \$375	<input type="checkbox"/>		
30' wide: Commercial Booth \$750	<input type="checkbox"/>	Food Booth: \$750	<input type="checkbox"/>	Arts/Crafts: \$450	<input type="checkbox"/>		
40' wide: Commercial Booth \$900	<input type="checkbox"/>	Food Booth: \$1000	<input type="checkbox"/>	Arts/Crafts: \$550	<input type="checkbox"/>		

Contact us for larger booth space pricing. Only food vendors may use generators. All vendor spaces are 20' deep.

Please note: Merchandise vendors are required to stay open until 6:00pm. All food vendors are required to stay open until 9:00pm. Two wristbands are provided for each 10' vendor space purchased and are required for you and your workers during the event.

EXHIBITOR REQUIREMENTS

The Havasu Balloon Festival & Fair is a rain or shine outdoor event, and as such, may be vulnerable to weather. Although Festival organizers are working hard to offer alternative field attractions; vendors understand that fees are not refundable due to inclement weather, interruptions in the festival schedule due to weather, dangerous conditions, acts/threats of terrorism, acts of God, natural disaster or war.

I hereby state that I have read all the Vendor Rules and Regulations, and the LHC Fire Department Safety Requirements in this packet and agree to abide by all rules or risk being removed from this show and/or excluded from future shows. I understand that this is an agreement made between me and the Havasu Balloon Festival & Fair Committee. I am the authorized vendor listed on the application, and that all information has been completed to the best of my knowledge.

 Vendor Name (please print)

 Vendor Signature

 Date

Application deadline is December 1, 2025 **CANCELLATIONS:** The HBFF Vendor Committee needs to be notified of cancellations no later than December 1, 2025 in order to receive a full refund (minus \$35.00 processing fee), and by December 15, 2025 for a 50% refund (minus \$35.00 processing fees). We are sorry, but any cancellations made after December 20, 2025 will not be eligible for a refund.

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Vendor Application

Booth Price: \$ _____
Electric: \$ _____
\$200 Deposit (Food
Vendor only) \$ _____
RV Parking (limited) \$ _____

Total fees due: \$ _____

FEES INFORMATION

Worksheet

Please include your total payment with the submission of your application. If you are not chosen to be in this event, you will be issued a full refund.

Payment by: (Circle One) VISA MC Discover

Credit Card #: _____

Exp Date: _____ Security Code: _____

Is billing address the same as above? If not please state: _____

Make Checks Payable to: Havasu Balloon Festival and Fair

Mail to: Havasu Balloon Festival and Fair Attn: Vendors

PO Box 4564, Lake Havasu City, AZ 86405

IMPORTANT NOTICE: The Vendor Committee will meet to review each application. In an effort to avoid excessive vendor product duplication, the date of application receipt may be used to determine individual vendor category selection. Shortly after the committee meets you will be notified via email if you have been accepted as a vendor for this event.

Once notified of your acceptance, we expect you, in ample time before the event, to secure the following: 1) Insurance; 2) Lake Havasu City Special Permit; 3) Arizona State Sales Tax License; and if you are a food vendor, 4) Mohave County Health Permit. By signing this form, you state you understand these requirements. Vendors closed by an inspector for any reason will not receive a refund. If because of duplications, or other reasons, you were not accepted as a vendor at this year's event, you will be notified via email and you will be issued a full refund at that time.

REMINDER: The following should be listed as an additional insured on your insurance certificate:

- a. Havasu Balloon Festival and Fair, Inc., PO Box 4564, Lake Havasu City, AZ 866405, as the Certificate Holder
- b. Arizona State Parks, 699 London Bridge Road, Lake Havasu City, AZ 86403

The Limits are General Liability \$1,000,000 each occurrence / \$2,000,000 General Aggregate